



UBS Offers Legendary Auto Better Equipment, Better Pricing, and Superior Service

Legendary Auto Interiors is a car manufacturing company that produces authentic reproduction parts. Along with an extensive list of services, the company also hosts an annual car and bike show where all proceeds go to a local or national charity. Legendary Auto's team needed a reasonably-priced machine to provide high-quality images for catalogs, cards, and decals.

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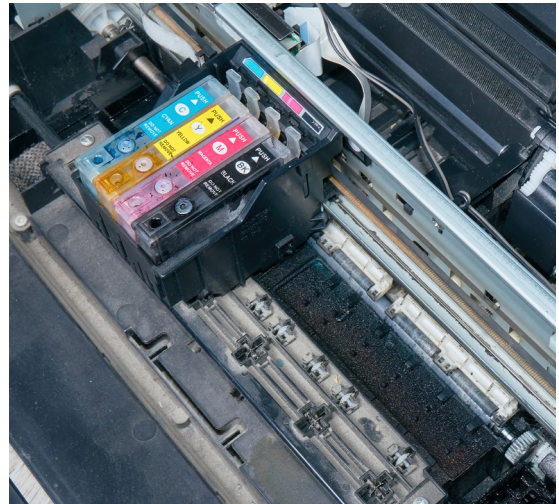
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The Challenge

A Mediocre Machine

Legendary Auto's previous Konica Minolta printer caused nothing but problems. The team noticed issues with tone developers, color consistency, and the binding attachment. They made constant service calls to have the printer cleaned and repaired. In one instance, their machine was down so long, the team had to outsource printed catalogs before a car show. It ended up costing them 10x their in-house expense.



The Solution

Superior Printing Devices

UBS presented Legendary Auto with Canon production printers. These devices print amazing color with high-quality finishing and paper-feeding options.



Production Printers' Key Features:

- G7 calibration for precise color matching
- Ability to print up to 51.2"
- Accurate alignment and front-to-back registration
- Envelope printing up to 10" x 13"
- High-capacity stackers
- Square back binding and GBC wirebind finishing
- Precise cutting and trimming

“We’re very happy to have switched to UBS and their Canon machines. These machines helped improve our entire organization.”

- Martin Beckenback, Owner of Legendary Auto Interiors

The Results

A Smooth System

Martin Beckenback, the owner of Legendary Auto, said the team noticed that the color of the prints were amazing quality, and the printer parts lasted much longer than their previous device. If there’s ever an issue, their team reaches out to UBS, and they come out to fix the machine within 24 hours of the call.



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